

# Strategic Sourcing Services

McGovern Smith offers a comprehensive suite of Strategic Sourcing advisory services, bringing unparalleled industry expertise to every assignment.

## Key Advisory Services:

Strategy / Optimization	Vendor Selection / RFP Processes	Contract Negotiations
<ul style="list-style-type: none"> <li>• Strategic Delivery Assessments</li> <li>• Contract / Cost Analysis</li> <li>• Operational Benchmarking</li> <li>• Vendor Risk Assessments</li> </ul>	<ul style="list-style-type: none"> <li>• Requirements Documentation</li> <li>• RFP Process Management</li> <li>• Proposal / Bid Evaluation</li> <li>• Vendor Due Diligence Support</li> </ul>	<ul style="list-style-type: none"> <li>• Negotiation Strategy Development</li> <li>• Financial / Pricing Analysis</li> <li>• Service Level Agreement</li> <li>• Contract Negotiations</li> </ul>

## Key Functional Area / Product Expertise:

Card Brand / Acceptance	Processing	Program Servicing / Other
<ul style="list-style-type: none"> <li>• Consumer Credit Card</li> <li>• Commercial Credit Card</li> <li>• Dual &amp; Single Message Debit</li> <li>• Pre-paid Debit</li> <li>• ATM Network (Surcharge &amp; Surcharge Free)</li> </ul>	<ul style="list-style-type: none"> <li>• Consumer, PLCC &amp; Commercial Credit Cards</li> <li>• Debit &amp; Pre-Paid Debit Cards</li> <li>• Front-end / Back-end Merchant</li> <li>• ATM Driving</li> <li>• Credit Decisioning</li> <li>• Loyalty Services</li> </ul>	<ul style="list-style-type: none"> <li>• Customer Service (e.g., Agent, IVR)</li> <li>• Fraud Detection &amp; Operations</li> <li>• Dispute Processing</li> <li>• Credit Adjudication</li> <li>• Credit Bureau</li> <li>• Stmt., Letter &amp; Card Production</li> </ul>

Our partners have over 20 years of industry strategic sourcing expertise across all payments products.